

# NISVAN ERKAL

## CONTACT INFORMATION

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University of Melbourne  
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Parkville, VIC 3010, Australia

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## RESEARCH AND TEACHING FIELDS

Experimental Economics, Industrial Organization, Economics of Innovation,  
Microeconomics

## EMPLOYMENT

Professor, Department of Economics, University of Melbourne, January 2016 onwards.

Associate Professor, Department of Economics, University of Melbourne, January 2012-  
December 2015.

Visiting Academic, Monash University, January 2015-July 2015.

Visiting Scholar, University of California, Berkeley, July 2007-January 2008; July 2011-  
January 2012.

Senior Lecturer, Department of Economics, University of Melbourne, August 2008-  
December 2011.

Lecturer, Department of Economics, University of Melbourne, January 2003-August 2008.

Research Associate, Intellectual Property Research Institute of Australia (IPRIA),  
University of Melbourne, January 2003-present.

## EDUCATION

Ph.D. Economics, University of Maryland at College Park, 2002  
*Dissertation:* Essays on Innovation, Diffusion, and Product Choice  
*Committee Co-Chairs:* Rachel E. Kranton and Daniel R. Vincent

M.A. Economics, University of Maryland at College Park, 2001

B.A. Philosophy and English Literature, Macalester College, 1994

## PUBLICATIONS

### Journals

- “Gender Criteria Gap in Evaluation: Role of Perceived Intentions and Outcomes,” with Lata Gangadharan and Boon Han Koh, *International Economic Review*, forthcoming.
- “Scarcity of Ideas and Optimal R&D Policy” with Suren Basov, Deborah Minehart and Suzanne Scotchmer, *Management Science*, 2025, 71(4), 3166-3184.
- “Do Women Receive Less Blame than Men? Attribution of Outcomes in a Prosocial Setting” with Lata Gangadharan and Boon Han Koh, *Journal of Economic Behavior & Organization*, 2023, 210, 441-452.
- “Leadership Selection: Can Changing the Default Break the Glass Ceiling?” with Lata Gangadharan and Erte Xiao, *Leadership Quarterly*, 2022, 33(2), Article 101563.
- “By Chance or By Choice? Biased Attribution of Others' Outcomes when Social Preferences Matter” with Lata Gangadharan and Boon Han Koh, *Experimental Economics*, 2022, 25(2), 413-443.
- “Putting Relational Contract Theory to the Test: Experimental Evidence,” with Brian Roe and Steve Wu, *Experimental Economics*, 2022, 25(1), 111–139.
- “Replication: Belief Elicitation with Quadratic and Binarized Scoring Rules,” with Lata Gangadharan and Boon Han Koh, *Journal of Economic Psychology*, 2020, 81, Article 102315.
- “Aggregative Games and Oligopoly Theory: Short-run and Long-run Analysis,” with Simon Anderson and Daniel Piccinin, *RAND Journal of Economics*, 2020, 51(2), 470-495.
- “Monetary and Non-Monetary Incentives in Real-effort Tournaments,” with Lata Gangadharan and Boon Han Koh, *European Economic Review*, 2018, 101, 528-545.
- “Impact of Rebates and Refunds on Contributions to Threshold Public Goods: Evidence from a Field Experiment,” with Matthew Donazzan and Boon Han Koh, *Southern Economic Journal*, 2016, 83(1), 69-86.
- “Cultural Integration: Experimental Evidence of Convergence in Immigrants' Preferences,” with Lisa Cameron, Lata Gangadharan, and Marina Zhang, *Journal of Economic Behavior & Organization*, 2015, 111, 38-58.
- “Welfare Receipt and the Intergenerational Transmission of Work-Welfare Norms,” with Deborah Cobb-Clark and Juan Baron, *Southern Economic Journal*, 2015, 82(1), 208-234.

- “Optimal Technology Sharing Strategies in Dynamic Games of R&D,” with Deborah Minehart, *Journal of Economics and Management Strategy*, 2014, 23(1), 149-177.
- “Recursive Contracts, Firm Longevity and Rat Races: An Experimental Analysis,” with Peter Bardsley, Nikos Nikiforakis and Tom Wilkening, *European Economic Review*, 2013, 61, 217-231.
- “Little Emperors Pose Behavioral Challenges,” with Lisa Cameron, Lata Gangadharan, and Xin Meng, *Science*, 2013, 340(6130), 272-273. (Reply to comment by Zhao, Ma, Yao, Wan and Ng.)
- “Little Emperors: Behavioral Impacts of China’s One Child Policy,” with Lisa Cameron, Lata Gangadharan, and Xin Meng, *Science*, 2013, 339(6122), 953-957.
- “An Experimental Analysis of Dynamic Incentives to Share Knowledge,” with Cary Deck, *Economic Inquiry*, 2013, 51(2), 1622-1639.
- “Relative Earnings and Giving in a Real-Effort Experiment,” with Lata Gangadharan and Nikos Nikiforakis, *American Economic Review*, 2011, 101(7), 3330-3348.
- “Welfare-Reducing Mergers in Differentiated Oligopolies with Free Entry,” with Daniel Piccinin, *Economic Record*, 2010, 86(273), 178-184.
- “Cooperative R&D under Uncertainty with Free Entry,” with Daniel Piccinin, *International Journal of Industrial Organization*, 2010, 28(1), 74-85.
- “Propensities to Engage in and Punish Corrupt Behavior: Experimental Evidence from Australia, India, Indonesia and Singapore,” with Lisa Cameron, Ananish Chaudhuri and Lata Gangadharan, *Journal of Public Economics*, 2009, 93(7-8), 843-851.
- “Subject Pool Effects in a Corruption Experiment: A Comparison of Indonesian Public Servants and Indonesian Students,” with Vivi Alatas, Lisa Cameron, Ananish Chaudhuri, and Lata Gangadharan, *Experimental Economics*, 2009, 12(1), 113-132.
- “Gender, Culture, and Corruption: Insights from an Experimental Analysis,” with Vivi Alatas, Lisa Cameron, Ananish Chaudhuri, and Lata Gangadharan, *Southern Economic Journal*, 2009, 75(3), 663-680.
- “Buyer-Supplier Interaction, Asset Specificity, and Product Choice,” *International Journal of Industrial Organization*, 2007, 25(5), 988-1010.
- “The Decision to Patent, Cumulative Innovation, and Optimal Policy,” *International Journal of Industrial Organization*, 2005, 23(7-8), 535-562.

“Optimal Licensing Policy in Differentiated Industries,” *Economic Record*, 2005, 81(252), 51-64.

“On the Interaction between Patent and Trade Secret Policy,” *Australian Economic Review*, 2004, 37(4), 427-435.

### **Book chapters**

“Gender and Leadership: Role of Beliefs,” with Catherine Eckel, Lata Gangadharan and Philip Grossman, in M. Cubel and C. Schwioren (Eds.), *Handbook of Experimental Gender Economics*, forthcoming.

“Gender Differences in Attribution of Own Outcomes,” with Lata Gangadharan and Boon Han Koh, in B. Kebede (Ed.), *Encyclopedia of Experimental Social Science*, Edward Elgar Publishing Ltd., forthcoming.

“Gender Differences in Attribution of Others’ Outcomes,” with Lata Gangadharan and Boon Han Koh, in B. Kebede (Ed.), *Encyclopedia of Experimental Social Science*, Edward Elgar Publishing Ltd., forthcoming.

“Gender and (Inaccurate) Beliefs,” with Boon Han Koh, in S.-H. Chuah, R. Hoffmann and A. Neelim (Eds.), *Edward Elgar Encyclopedia of Behavioural and Experimental Economics*, Edward Elgar Publishing Ltd., forthcoming.

“Reimagining Innovation Theory: Suzanne Scotchmer and the Ideas Model,” with Deborah Minehart and Steve Maurer, in S. Maurer (Ed.), *On the Shoulders of Giants: Colleagues Remember Suzanne Scotchmer's Contributions to Economics*, Cambridge University Press, 2017.

“Hotelling’s Model of Spatial Competition,” in M. Blaug and P. Lloyd (Eds.), *Famous Figures and Diagrams in Economics*, Cheltenham: Edward Elgar, 2010.

### **WORKING PAPERS UNDER REVIEW**

“Horizontal Merger Analysis with Endogenous Product Range Choice” with Lijun Pan, available at [https://papers.ssrn.com/sol3/papers.cfm?abstract\\_id=4035163](https://papers.ssrn.com/sol3/papers.cfm?abstract_id=4035163). (R&R at *International Economic Review*)

“Scarcity of Ideas and Optimal Prizes in Innovation Contests” with Jun Xiao, available at [https://papers.ssrn.com/sol3/papers.cfm?abstract\\_id=3921948](https://papers.ssrn.com/sol3/papers.cfm?abstract_id=3921948). (R&R at *American Economic Journal: Microeconomics*)

“Innovation Contests and R&D Policy,” with Jun Xiao, available at [https://papers.ssrn.com/sol3/papers.cfm?abstract\\_id=6362798](https://papers.ssrn.com/sol3/papers.cfm?abstract_id=6362798).

“Gender and Demand for Social Comparison Information,” with Boon Han Koh and Lingguo Xu, available at [https://papers.ssrn.com/sol3/papers.cfm?abstract\\_id=4994224](https://papers.ssrn.com/sol3/papers.cfm?abstract_id=4994224).

## **OTHER WORKING PAPERS**

“Aggregative Oligopoly Games with Entry” with Simon Anderson and Daniel Piccinin, CEPR Discussion Paper DP9511.

“Scarcity of Ideas and R&D Options: Use it, Lose it or Bank it,” with Suzanne Scotchmer, NBER Working Paper No. 14940.

“Scarcity of Ideas and Options to Invest in R&D,” with Suzanne Scotchmer, University of California, Berkeley, Department of Economics, Working Paper 07-348.

“Horizontal Mergers with Free Entry in Differentiated Oligopolies,” with Daniel Piccinin, University of Melbourne, Department of Economics, Research Paper #976.

“Generic Prescription Drug Markets: Price, Concentration, and Market Dominance,” with Lane Koenig, November 1998.

## **WORK IN PROGRESS**

“Gender Differences in Evaluation of Outcomes: Evidence from Physicians,” with Lata Gangadharan, Sameen Kausar, Boon Han Koh, Zainab Najim and Matthew Roe.

“Willingness to Lead in Precarious Times: Supply-Side Evidence on the Glass Cliff,” with Lata Gangadharan, Rebecca Heath and Erte Xiao.

“Gender Gaps in Persistence: Real or Perceived?” with Lata Gangadharan, Boon Han Koh, and Emily Nhu Tran.

“Milestones and Information Provision in Teams: Self-Governance versus External Governance,” with Boon Han Koh and Nguyen Lam.

“Project Feasibility and Disclosure of Intermediate Research Outcomes” with Guillem Roig.

“Sharing Bad News with Rivals” with Guillem Roig.

“Political Connections, Social Network Investment, and Entrepreneurship,” with Raja Kali.

“Entrepreneurship, Reputation, and Business Groups,” with Raja Kali.

## **HONOURS AND AWARDS**

Best Paper Award for 2022, *Leadership Quarterly*.  
Fellowship of the Academy of the Social Sciences in Australia, 2021.  
Faculty of Business and Economics, University of Melbourne, Dean's Prize for Exceptional Distinction in Research, 2014.  
Faculty of Business and Economics, University of Melbourne, Dean's Certificate for Research Excellence, 2012.  
Graduate Assistantship, University of Maryland, College Park.  
Graduate Fellowship, University of Maryland, College Park.  
Phi Beta Kappa.  
John M. Dozier Award in Economics, Macalester College.  
B.A., *Magna Cum Laude*, Macalester College.  
Lowell Thomas Endowed and Harry Scherman Awards in English Lit., Macalester College.  
Academic Scholarship, Macalester College.

## TEACHING

### Experience

University of Melbourne: Introductory Microeconomics (ECON10004), Competition and Strategy (ECON20005), Industrial Economics (ECON30003), Behavioural Economics (ECON30019), Diploma Microeconomics (316-804), Industrial Organization (ECON40007/90005), Advanced Experimental Economics (ECON90079)  
University of Maryland: Intermediate Microeconomics (undergraduate), Industrial Organization (undergraduate)

### Awards

Dean's Certificate for Excellence in Teaching, Faculty of Business and Economics, University of Melbourne, 2007, 2008.  
Outstanding Lecturer Award, Faculty of Business and Economics, University of Melbourne, 2006.  
Departmental Teaching Award, Department of Economics, University of Maryland, Spring 2001.

## SUPERVISION

Postdocs: Boon Han Koh (2018), Guillem Roig (2015)  
Ph.D.: Abhirupa Das (current), Nhu Tran (current), Muhammad Arslan Iqbal (current), Lingguo Xu (first job as postdoc in psychology at the University of Waterloo), Boon Han Koh (first job at the University of East Anglia; recipient of Jim Perkins PhD Travel Scholarship), Jingong Huang (first job at the University of Nottingham Ningbo China), Rosemary Humberstone, Vicar Valencia (first job at RMIT), Christian Roessler (first job at the University of Queensland; recipient of the Williams Prize for the best thesis in the Faculty of Business and Economics;

nominated for the Chancellor's Prize for Excellence in the Ph.D. thesis)

Visiting Ph.D.: Rebecca Heath (2023, 2024); Michael Haylock (2018, 2019, 2020); Hui Wen Ng (2019)

Masters: Miles Tidmarsh (2021); Milad Mousavian Hejazi (2020); Rebecca King (2016), Andrew Clausen (2005 – joined the PhD program at the University of Pennsylvania)

Honours: Nguyen Lam (2023); Zheng Fan (2018), Aaron Richards (2018), Grayson Huynh (2017), Ronen Yehudah Slonim (2017), David Huang (2014), Xianglong Liu (2014), Matt Donazzan (2009 – received Kinsman scholarship and award for best research paper), Simone Si-Yin Wong (2009 – received Kinsman scholarship), Daniel Clifton (2008), Sam Dean (2007), Mark Chicu (2006 – received Kinsman scholarship and joined the Ph.D. program at Northwestern University), Greg Moran (2006), Leng Lee (2005 – received Kinsman scholarship and joined the Ph.D. program at Oxford University), Daniel Piccinin (2005 – received Kinsman scholarship and award for best paper), Patrick Ho (2004), Rosemary Humberstone (2004 – received Kinsman scholarship and joined the Ph.D. program at the University of Melbourne), Claire K. McNees (2004)

## RESEARCH GRANTS

### External

Australian Research Council Discovery Grant, “Governance, Diversity, and Information Design in Teams,” 2026-2028, \$436,894 (joint with Boon Han Koh).

Australian Research Council Discovery Grant, “Changing Institutions to Mitigate Gender Leadership Gaps: Power of Defaults,” 2024-2026, \$344,400 (joint with Lata Gangadharan and Erte Xiao).

Australian Research Council Discovery Grant, “Changing Institutions to Mitigate Gender Leadership Gaps: Power of Defaults,” 2024-2026, \$344,400 (joint with Lata Gangadharan and Erte Xiao).

British Academy/Leverhulme Small Research Grants, “Improving Team Production through Feedback Provision,” 2023-2024, 9,905 GBP (joint with Boon Han Koh).

Australian Research Council Discovery Grant, “Economics of Biased Beliefs: Implications for Diversity Gaps in Workplaces,” 2021-2023, \$276,611 (joint with Lata Gangadharan and Boon Han Koh).

Australian Research Council Discovery Grant, “Optimal Prize Structures in the Innovation Context,” 2017-2019, \$155,000 (joint with Jun Xiao).

Australian Research Council Discovery Grant, “Optimal Policy Design with Entry: A Model of Aggregative Oligopoly Games,” 2016-2018, \$135,000 (joint with Simon Anderson).

Australian Research Council Discovery Grant, “Relative Income, Social Preferences, and Charitable Giving: An Experimental Analysis,” 2010-2012, \$183,281 (joint with Lata Gangadharan and Nikos Nikiforakis).

Australian Research Council Discovery Grant, “Scarcity of Ideas and Design of Optimal Incentive Schemes for Innovation,” 2009-2011, \$116,140.

Royal Society of New Zealand, Marsden Fund, “Venture Capitalists and Intellectual

Property,” 2009-2011, \$240,000 (joint with Simona Fabrizi and Steffen Lippert).  
Australian Research Council Discovery Grant, “The Economics of Corruption and Institutional Change: Theory and Experiments,” 2006-2008, \$255,000 (joint with Lata Gangadharan, Lisa Cameron, and Ananish Chaudhuri).  
Australian Research Council Linkage Grant, “Designing Innovative Allocation Mechanisms for Public Policy,” 2006-2008, \$372,000 (joint with Peter Bardsley, Charlotte Duke, Lata Gangadharan and Jim Mirrlees from the University of Melbourne, and 5 external partner investigators).

### **Internal**

Faculty of Business and Economics Research Grant, University of Melbourne (2025, 2023, 2022, 2017, 2007, 2005, 2004, 2003).  
Faculty of Business and Economics Visiting Scholar Award (2022 for Boon Han Koh, 2019 for Regis Renault, 2018 for Simon Anderson, 2016 for Francis Bloch, 2012 for Simon Anderson and Steve Wu, 2010 for Raja Kali, 2008 for Cary Deck, 2005 for Raja Kali).  
Early Career Researcher Grant, University of Melbourne (2006).  
Faculty of Business and Economics Seeding Grant, University of Melbourne (2004).

### **CONFERENCE PRESENTATIONS**

Asia-Pacific ESA Meeting, University of Melbourne, Melbourne, Australia, 2026  
Australian Gender Economics Workshop, Monash University, Melbourne, Australia, 2026  
Asia-Pacific Industrial Organization Conference (APIOC), University of Brisbane, Australia, 2025  
Australia New Zealand Workshop in Experimental Economics, Macquarie University, Sydney, Australia, 2025  
Lingnan International Conference on Competition Policy and Industrial Organization, Hong Kong, 2025 (*invited*)  
Asia-Pacific ESA Meeting, Osaka, Japan, 2025  
Asia-Pacific Industrial Organization Conference (APIOC), Sogang University, Seoul, Korea, 2024 (*invited*)  
Australasian Meeting of the Econometric Society, Monash University, Melbourne, Australia, 2024  
North American ESA Meeting, Columbus, Ohio, USA, 2024  
Asia-Pacific ESA Meeting, Singapore, 2024  
Australia New Zealand Workshop in Experimental Economics, RMIT, Melbourne, Australia, 2023  
Western Economic Association International Conference, University of Melbourne, Australia, 2023  
Asia-Pacific Industrial Organization Conference (APIOC), University of Sydney, Australia, 2022  
Gender, Norms, and Economics Workshop, University of Melbourne, Australia, 2022  
North American ESA Meeting, Santa Barbara, CA, USA, 2022

Australia New Zealand Workshop in Experimental Economics, University of Sydney,  
 Sydney, Australia, 2022  
 Monash Zoom Mini-Workshop of Motivated Beliefs, 2021  
 19<sup>th</sup> Annual International Industrial Organization Conference, 2021 (virtual – paper selected  
 for a sponsored session)  
 American Economic Association Annual Meetings, San Diego, CA, USA, 2020  
 Australia New Zealand Workshop in Experimental Economics, Monash University,  
 Melbourne, Australia, 2019  
 Centre for Policy and Market Design (CPMD) Workshop on Behavioral and Experimental  
 Economics, University of Technology Sydney, Australia, 2019 (invited)  
 Economics and Computational Behavioural Science Workshop, University of Melbourne,  
 Melbourne, Australia, 2019  
 Australian Gender Economics Workshop, RMIT University, Melbourne, Australia, 2019  
 Gender, Norms, and Economics Workshop, University of Melbourne, Australia, 2018  
 1<sup>st</sup> Monash Industrial Organization Workshop, Melbourne, Australia, 2018  
 Asia-Pacific Industrial Organization Conference (APIOC), University of Auckland, New  
 Zealand, 2017  
 Asia-Pacific Industrial Organization Conference (APIOC), University of Melbourne,  
 Melbourne, Australia, 2016  
 Workshop in Honour of Richard Cornes, Australian National University, Canberra,  
 Australia, 2016  
 Workshop on Games with an Aggregative Structure, University of Strathclyde, Glasgow,  
 UK, 2011 (invited)  
 International Summer Festival on Game Theory, Workshop on Game Theory in Trade and  
 Development, Stony Brook, New York, USA, 2011  
 Australasian Economic Theory Workshop, University of Adelaide, Adelaide, Australia,  
 2011  
 Economic Theory Workshop, Deakin University, Melbourne, Australia, 2010  
 Asia-Pacific ESA Meeting, Melbourne, Australia, 2010  
 Pacific Rim Innovation Conference, Melbourne, Australia, 2010  
 North American ESA Meeting, Tucson, AZ, USA, 2009  
 7<sup>th</sup> Annual International Industrial Organization Conference, Boston, MA, USA, 2009  
 Summer Workshop in Industrial Organization, Auckland, New Zealand, 2009  
 American Economic Association Annual Meetings, San Francisco, CA, USA, 2009  
 Australasian Experimental Economics Workshop, Melbourne, Australia, 2008  
 Research Symposium on the Economics and Law of the Entrepreneur, Searle Center on  
 Law, Regulation, and Economic Growth, Northwestern University, Chicago, IL,  
 USA, 2008 (invited)  
 North American Summer Meetings of the Econometric Society, Pittsburgh, PA, USA, 2008  
 6<sup>th</sup> Annual International Industrial Organization Conference, Arlington, VA, USA, 2008  
 North American Summer Meetings of the Econometric Society, Durham, NC, USA, 2007  
 Conference on Innovation and Competition in the New Economy, University of Milan,  
 Bicocca, Italy, 2007 (invited)  
 American Economic Association Annual Meetings, Chicago, IL, USA, 2007  
 Australasian Meeting of the Econometric Society, Alice Springs, Australia, 2006

North American Summer Meetings of the Econometric Society, Minneapolis, MN, USA, 2006  
Midwest Economic Theory Meetings, East Lansing, MI, USA, 2006  
4<sup>th</sup> Annual International Industrial Organization Conference, Boston, MA, USA, 2006  
Industry Economics Conference, Melbourne, Australia, 2005  
Australian Conference of Economists, Melbourne, Australia, 2005  
3<sup>rd</sup> Annual International Industrial Organization Conference, Atlanta, GA, USA, 2005  
Summer Workshop in Industrial Organization, Auckland, New Zealand, 2005  
Australian Economic Theory Workshop, Auckland, New Zealand, 2005  
Australasian Meeting of the Econometric Society, Melbourne, Australia, 2004  
2<sup>nd</sup> Annual International Industrial Organization Conference, Chicago, IL, USA, 2004  
Australian Economic Theory Workshop, Melbourne, Australia, 2004  
Annual Congress of the European Economic Association, Stockholm, Sweden, 2003  
Annual Conference of EARIE, Helsinki, Finland, 2003  
North American Summer Meetings of the Econometric Society, Evanston, IL, USA, 2003  
Australian Economic Theory Workshop, Sydney, Australia, 2003

## **INVITED SEMINAR PRESENTATIONS**

Australian National University (Economics and RISS); Bogazici University; Curtin University; Deakin University; La Trobe University; Intellectual Property Research Institute of Australia (IPRIA); Keio University; Monash University; NZ Economics eSeminar Series; RMIT; University of Adelaide; University of Arizona; University of Arkansas; University of Auckland; University of California, Berkeley (Haas and ARE); University of Colorado at Boulder; University of East Anglia – Center for Competition Policy; University of Exeter; University of Maryland, College Park; University of Melbourne; University of Missouri, Columbia; University of New South Wales; University of Oregon; University of Queensland; University of South Australia; University of Sydney; University of Technology Sydney; University of Virginia; University of Western Australia; US Department of Justice (Antitrust Division); Utrecht School of Economics

## **SELECTED MEDIA COVERAGE**

“Do Women Receive Less Blame than Men? Attribution of Outcomes in a Prosocial Setting”

The Telegraph

“Leadership Selection: Can Changing the Default Break the Glass Ceiling?”

Gender Action Portal (Harvard Kennedy School), BBC World News, Bloomberg, Bloomberg Our Best Reads of the Week, Australian Financial Review, Human Capital Innovation Podcast, HR Magazine, Dynamic Business

“Little Emperors: Behavioral Impacts of China’s One Child Policy”

Australia: ABC Radio, The Australian, The Conversation, Cosmos

North America: NPR, Voice of America, Associated Press, CNN, New York Times, Wall Street Journal, The New Yorker, Los Angeles Times, Time Magazine, The Scientist, Discover, Fox News, Bloomberg News, Foreign Policy Magazine, The Atlantic, Psychology Today, The Globe and Mail (Canada)

Europe: BBC, Reuters, The Independent, New Scientist, Le Monde, France 24, Le Figaro, German Public Radio, Die Zeit, Der Tagesspiegel, Vice Magazine (Germany), Danish Broadcasting Service, Corriere della Sera

China: China Daily, Global Times, Beijing News

“Relative Earnings and Giving in a Real-Effort Experiment”

ABC Radio

## **PROFESSIONAL SERVICE**

CEDA Research and Policy Committee, External member, 2026 onwards

Academic Mentor, World Congress of the Econometric Society, Seoul, South Korea, 2025  
Membership Committee Member, Academy of the Social Sciences in Australia (ASSA), 2025 onwards.

Member, College of Experts, Australian Research Council, 2024-2026.

Associate Editor, *Journal of Behavioral and Experimental Economics*, 2022-  
External examiner, University of Exeter Ph.D. Thesis, 2024.

External examiner, Queensland University of Technology Ph.D. Thesis, 2024.

Mentor, Economic Science Association Mentoring Program, 2023-2024.

Panel B Committee Member, Academy of the Social Sciences in Australia (ASSA), 2022-2024.

Academy of Social Sciences Seriously Social podcast (Topic: Do incentives work?), 2021.

New Zealand Association for Economists (NZAE) Virtual PhD Workshop panelist, 2021.

Economics Student Society of Australia podcast, 2021.

Mentor, Committee on the Status of Women in the Economics Profession Mentoring  
Breakfast for Junior Economists, January 2021.

External examiner, University of Essex Ph.D. Thesis, 2021.

Presenter, VicHealth Leading Thinkers Initiative on Behavioural Insights and Gender  
Equality, February 2019.

Member of the Executive Committee, Intertec (International Think-Tank on Innovation and  
Competition), 2010-present.

Member, Asia-Pacific Innovation Network, 2010-present.

Invited talk, Economic Society of Australia Victoria Branch, Professional Development  
Seminar Series, October 2017.

External examiner, University of Sydney Ph.D. Thesis, 2017.

External examiner, University of Queensland Ph.D. Thesis, 2017.  
Judge for the Annual Economic Debate of the Economics Student Society of Australia, 2016.  
Discussant, 28<sup>th</sup> Ph.D. Conference in Business and Economics, University of Queensland, November 2015.  
Invited talk, Economic Society of Australia Victoria Branch, Professional Development Seminar Series, October 2013.  
External examiner, University of Queensland Ph.D. Thesis, 2013.  
External examiner, University of New South Wales Ph.D. Thesis, 2013.  
Department of Primary Industries Honours Scholarships Selection Committee, 2009.  
External examiner, University of New South Wales Ph.D. Thesis, 2008.

### **Conference Organization**

Co-organizer, Asia-Pacific ESA Meeting, Melbourne, Australia, 2026.  
Co-organizer, Workshop on Discrimination and Norms, University of Melbourne, Australia, 2026.  
Scientific Committee, Australian Gender Economics Workshop (AGEW), 2026.  
Co-organizer, Institutional Barriers to Equity Workshop, Monash University, Melbourne, Australia, 2024.  
Scientific Committee, Australian Gender Economics Workshop (AGEW), 2024.  
Program Committee, Australasian Meeting of the Econometric Society (ESAM), 2021.  
Co-organizer, 2020 Australia New Zealand Workshop in Experimental Economics Weekly Online Series (joint with Lata Gangadharan, Joshua Miller, Lionel Page, Bob Slonim and Erte Xiao).  
Organizing Committee, Asia-Pacific Industrial Organization Conference (APIOC), 2016, 2017, 2018, 2019.  
Co-organizer, 12th Annual Australia New Zealand Workshop in Experimental Economics, 2017.  
Co-organizer, 30<sup>th</sup> Ph.D. Conference in Economics and Business, 2017.  
Organizing Committee, University of Melbourne - Toulouse School of Economics Inaugural Workshop, 2016.  
Local Committee, Asia-Pacific ESA Meetings, 2010.  
Program Committee, 28<sup>th</sup> Australian Economic Theory Workshop, 2010.  
Scientific Committee, Pacific Rim Innovation Conference, 2010.  
Co-organizer, 3<sup>rd</sup> Australasian Experimental Economics Workshop, 2008 (with Lata Gangadharan and Nikos Nikiforakis).  
Program Committee, Australasian Meeting of the Econometric Society (ESAM), 2006.  
Co-organizer, 22<sup>nd</sup> Australian Economic Theory Workshop, 2004 (with Stephen King).

### **Refereeing**

*Academy of Management Review, American Economic Journal: Microeconomics, American Economic Review, American Journal of Agricultural Economics, American Political Science Review, Asia Pacific Management Review, Australian Research Council (DP and*

*DECRA), B.E. Journal of Economic Analysis and Policy, B.E. Journal of Theoretical Economics, Bulletin of Economic Research, Bulletin of Indonesian Economic Studies, Canadian Journal of Agricultural Economics, Canadian Journal of Economics, China Economic Review, Economic Inquiry, Economic Journal, Economic Modelling, Economic Record, Economic Theory, Economica, Economics of Governance, Economics of Innovation and New Technology, Energy Economics, European Economic Review, Experimental Economics, Games and Economic Behavior, Information Economics and Policy, International Economic Review, International Journal of Drug Policy, International Journal of Game Theory, International Journal of Industrial Organization, International Review of Law and Economics, Japanese Economic Review, Journal of Behavioral and Experimental Economics, Journal of Comparative Economics, Journal of Economic Behavior and Organization, Journal of Economic Psychology, Journal of Economic Theory, Journal of Economics and Management Strategy, Journal of European Economic Association, Journal of Industrial Economics, Journal of Institutional and Theoretical Economics, Journal of International Trade and Economic Development, Journal of Law, Economics and Organization, Journal of Public Economic Theory, Journal of Public Economics, Journal of Socio-Economics, Journal of Sports Economics, Journal of the Economic Science Association, Leadership Quarterly, Management Science, National Science Foundation, New Zealand Economic Papers, Oxford Economic Papers, Quarterly Journal of Economics, Rand Journal of Economics, Rationality and Society, Research Policy, Review of Behavioral Economics, Review of Economic Design, Review of Economic Studies, Review of Industrial Organization, Review of Law & Economics, Scientific Reports, Southern Economic Journal, Theory and Decision.*

## **UNIVERSITY SERVICE**

Member, Panel on Preparing a Competitive ARC Application, Faculty of Business and Economics, University of Melbourne, 2025.

Open Day Lecture, University of Melbourne, 2025.

Human Ethics Committee, University of Melbourne, 2025 onwards.

Selection Committee for the Experimental Economics Laboratory Manager, University of Melbourne, 2025.

Mentor, Athena Swan STEP Mentoring Program, University of Melbourne, 2025 onwards.

Executive Committee, Gender Lab, Faculty of Business and Economics, University of Melbourne, 2024 onwards.

ExpERT Panel Member for ARC Grants, University of Melbourne, 2024 onwards.

Pitch Panel Member for ARC Grants, Faculty of Business and Economics, University of Melbourne, 2024 onwards.

Mid-Career Researchers Mentoring Panel Member, Faculty of Business and Economics, University of Melbourne, 2024.

Presentation to Year 11 students from Methodist Ladies College on experimental economics, May 2024.

Faculty of Business and Economics PhD Supervisor Focus Group, 2023.

Panelist, Researcher Development Session on Writing up ROPE and Investigator Capability Sections in ARC Grants, Faculty of Business and Economics, University of

Melbourne, 2022.

Center for Market Design Masterclasses, 2022.

Selection Committee for the Griffin Chair in Economic History, Department of Economics, University of Melbourne, 2021.

Faculty of Business and Economics Experimental Research Facility Committee, 2019-present.

Steering Committee for the Experimental Economics Laboratory at the University of Melbourne, 2007-present.

Mentoring Committee Member for various junior colleagues, Department of Economics, University of Melbourne, 2014-present.

Senior Recruitment Committee, Department of Economics, University of Melbourne, 2014-2016, 2018-present.

Interview for Newsletter of the Women in Economics Students' Society, 2020.

Guest lecturer, Women in Commerce and Politics (Student Club at the University of Melbourne), May 2019.

Contribution to *Pursuit*, University of Melbourne's news platform, 2019 (2 articles).

Presentation to Year 11 students from Viewbank College on experimental economics, May 2019.

Presentation to Year 11 students from Westbourne Grammar School on experimental economics, March 2019.

Selection Committee for Research Fellow for the Experimental Economics Laboratory, University of Melbourne, 2018 and 2019.

Selection Committee for Level B, C and D Academic Staff, Department of Economics, University of Melbourne, 2018-2019.

Presentation to Year 11 students from Albert Park College on experimental economics, August 2017.

Faculty of Business and Economics Behavioural Research Laboratory Working Party, 2016-2017.

Faculty of Business and Economics Content Advisory Committee, 2016.

Faculty of Business and Economics Centre for Strategic Philanthropy Working Party, 2016.

Orientation Week Lecture on Microeconomics, 2014, 2015, 2016.

Selection Committee for Level B and C Academic Staff, Department of Economics, University of Melbourne, 2015-2016.

Microeconomics Core Sequence Review Committee, Department of Economics, University of Melbourne, 2015.

Academic Confirmation Panel, Faculty of Business and Economics, University of Melbourne, 2015.

Best Tutor Prize Committee, Department of Economics, University of Melbourne, 2015.

Review of Economics Major and Honours Prerequisites Committee, Department of Economics, University of Melbourne, 2014.

Department Executive Committee, Department of Economics, University of Melbourne, 2014.

University of Melbourne Up Close Episode #241, 2013.

SSPL Committee, Faculty of Business and Economics, University of Melbourne, 2013.

Graduate Programs Review Subcommittee on Microeconomics, Department of Economics,

University of Melbourne, 2009.  
Coordinator, Economic Theory Seminar Series, Department of Economics, University of Melbourne, 2008-2009.  
Selection Committee for Level B and C Academic Staff, Department of Economics, University of Melbourne, 2007-2008.  
University of Melbourne Representative, Australian Research Council Economic Design Network (EDN), 2006, 2007.  
Selection Committee for Level B and C Academic Staff, Department of Economics, University of Melbourne, 2005-2006.  
Speaker, Faculty of Business and Economics Town & Gown Reception, December 2005.  
Speaker, BushTender and Beyond Workshop, University of Melbourne, 2005.  
SSPL Committee, Faculty of Business and Economics, University of Melbourne, 2005.  
Economics Departmental Committee, University of Melbourne, 2005.  
Working Party on Peer Review of Teaching, Department of Economics, University of Melbourne, 2004.  
Equal Opportunity for Women in the Workplace Committee, Faculty of Business and Economics, University of Melbourne, 2004.  
Selection Committee for Level B and C Academic Staff, Department of Economics, University of Melbourne, 2003-2004.

## **PERSONAL INFORMATION**

Turkish-Australian dual citizen.